



# **Coastal Real Estate Guide**

## **Corona Del Mar, CA**

REPORT FOR 1/12/2024

Single-Family Homes

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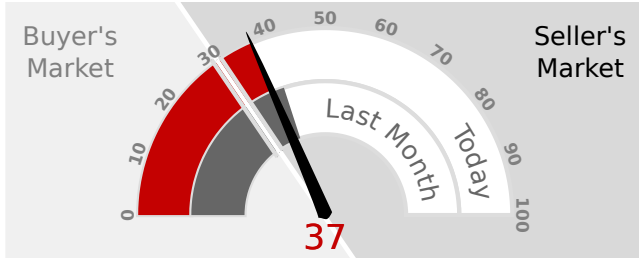
Your guide to real estate in coastal Orange County, California

## Corona Del Mar, CA

This week the median list price for Corona Del Mar, CA is \$7,088,000 with the market action index hovering around 37. This is less than last month's market action index of 40. Inventory has decreased to 29.

### MARKET ACTION INDEX











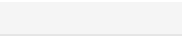
This answers "How's the Market?" by comparing rate of sales versus inventory.



#### Slight Seller's Advantage

The market has started cooling and prices have recently plateaued. Since we're in the Seller's zone, watch for changes in MAI. If the MAI resumes its climb, prices will likely follow suit. If the MAI drops consistently or falls into the Buyer's zone, watch for downward pressure on prices.

### REAL-TIME MARKET PROFILE

Median List Price		\$7,088,000
Median Price of New Listings		\$2,895,000
Per Square Foot		\$2,134
Average Days on Market		120
Median Days on Market		105
Price Decreased		21%
Price Increased		10%
Relisted		10%
Inventory		29
Median Rent		\$10,750
Market Action		37

#### Slight Seller's Advantage

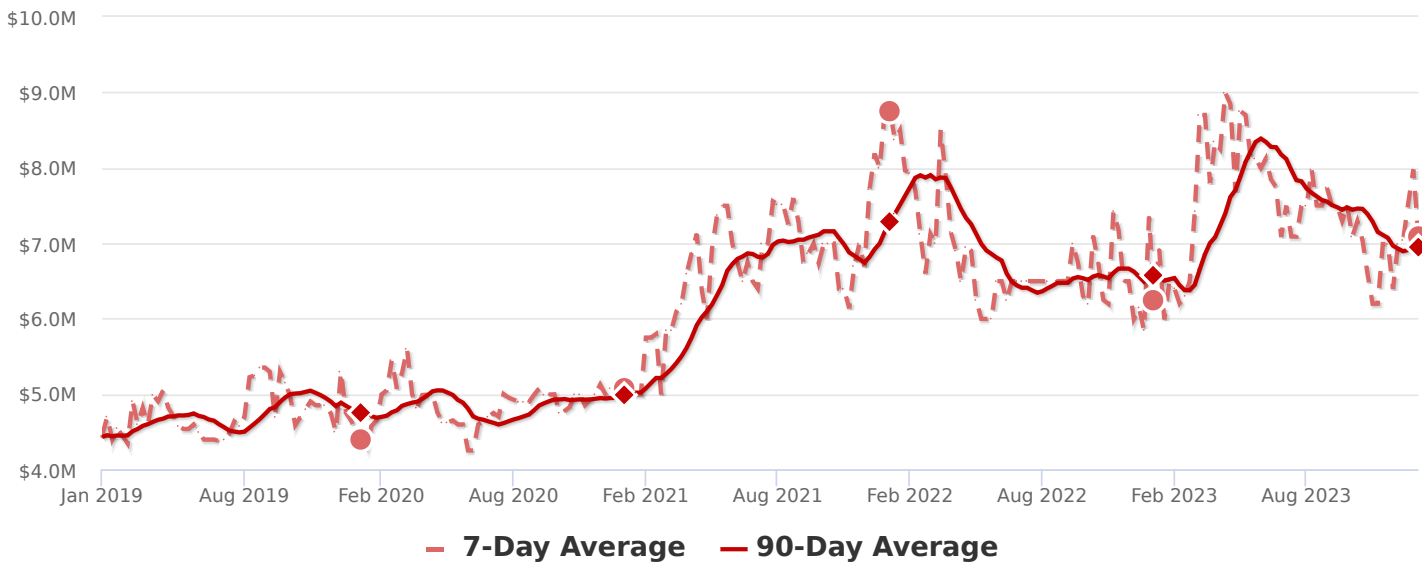
### MARKET SEGMENTS

Each segment below represents approximately 25% of the market ordered by price.

Median Price	Sq. Ft.	Lot Size	Beds	Bath	Age	New	Absorbed	DOM
\$17,995,000	6,232	0.25 - 0.5 acre	4	6	11	0	0	147
\$9,750,000	3,400	4,500 - 6,500 sqft	3	4	23	1	1	161
\$6,675,000	3,152	6,500 - 8,000 sqft	4	4	52	0	0	98
\$3,168,689	2,411	4,500 - 6,500 sqft	3	3	47	4	2	31

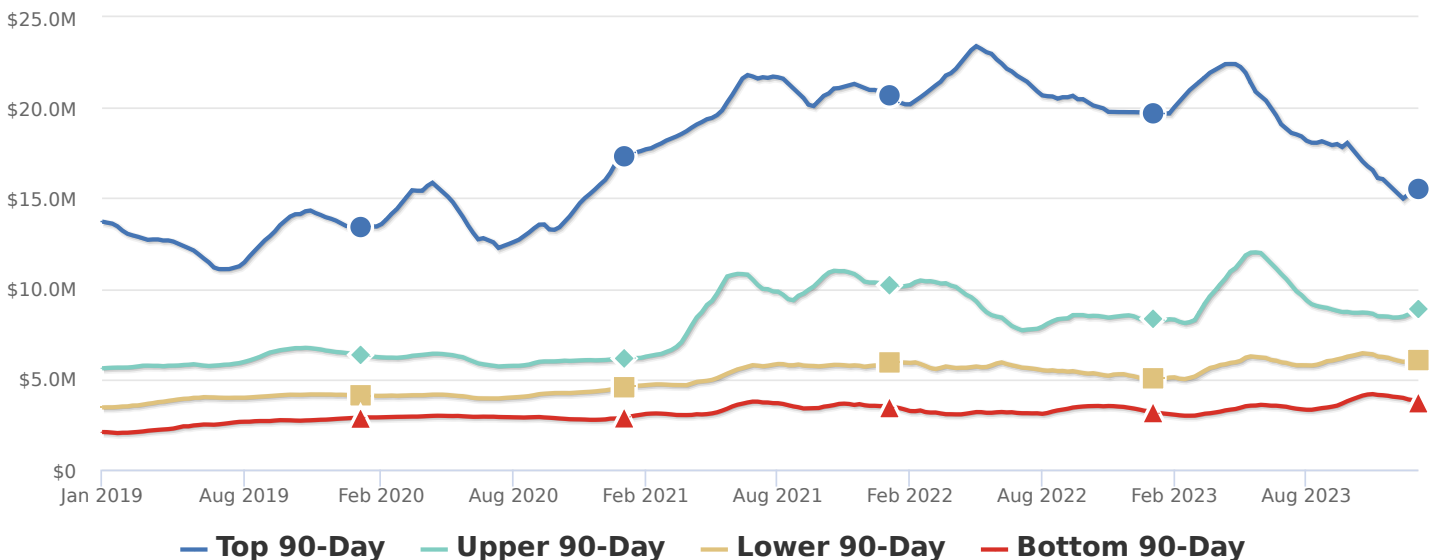
## MEDIAN LIST PRICE

The market seems to have paused around this plateau. The Market Action Index is a good leading indicator for the durability of this trend.



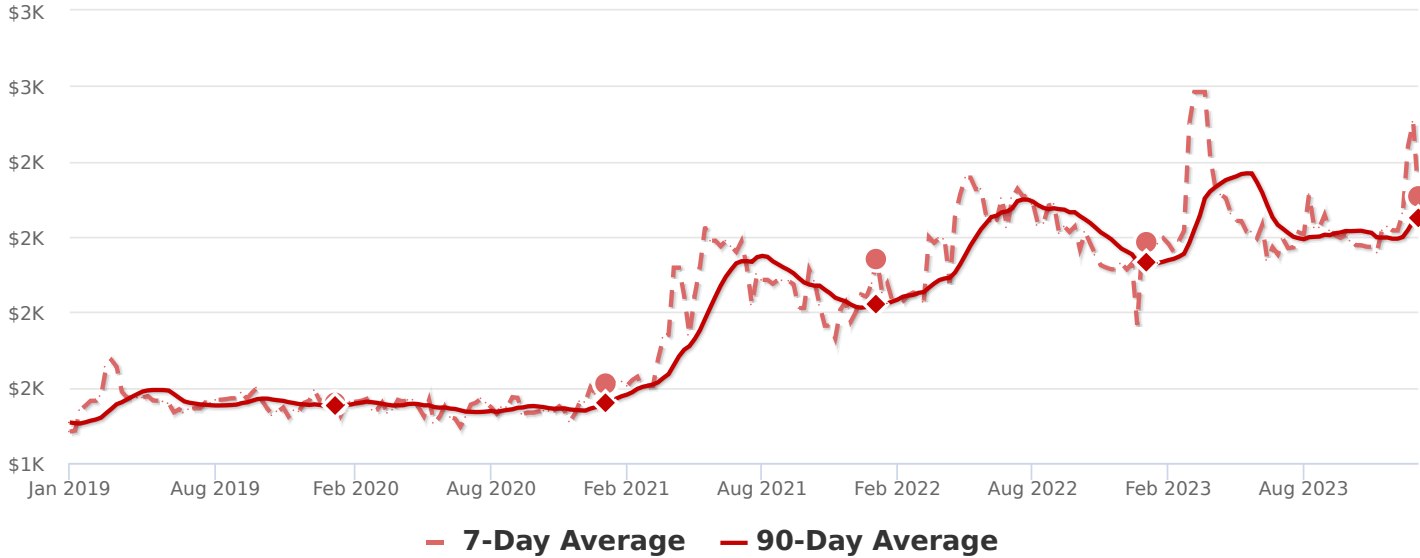
## SEGMENTS

Pricing trends have been lacking strong directional indication lately. Only Quartile 2 is trending higher while Quartiles 3 and 1 are flat. Look to the Market Action Index for persistent changes (up or down) as a leading indicator for the significant price changes.



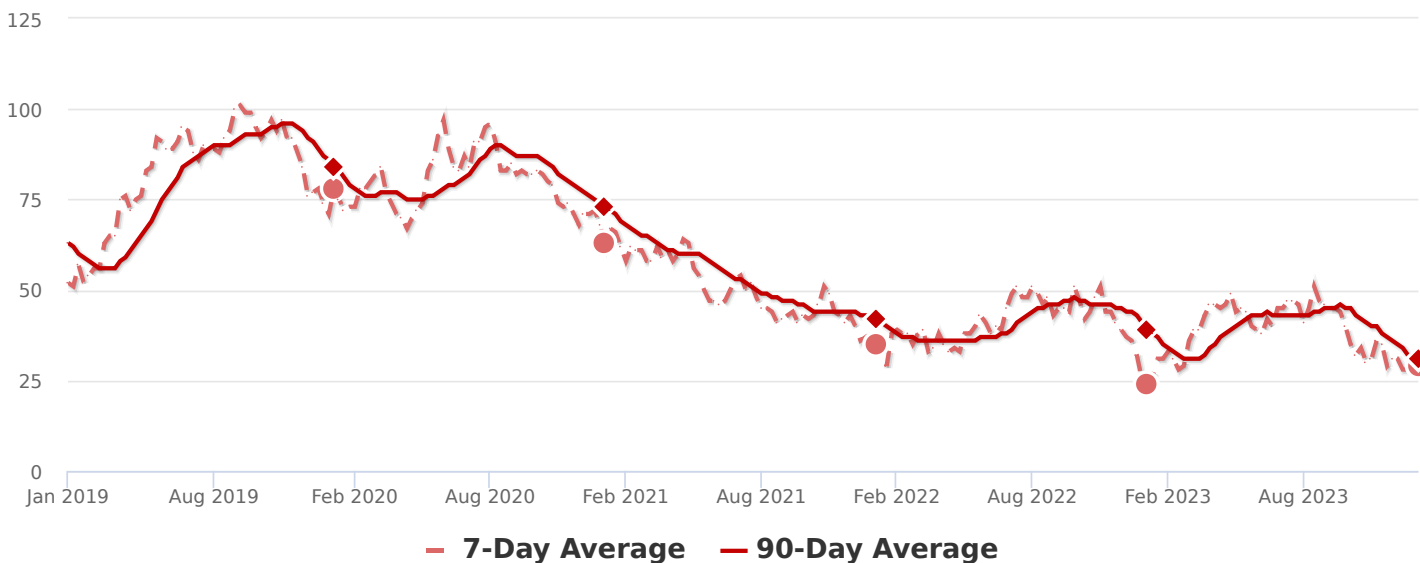
## PRICE PER SQUARE FOOT

The value placed on homes seems to be trending up, despite the fact that prices in general have remained basically flat. These conditions can arise when inventory is light and more, smaller homes have more influence on overall prices.



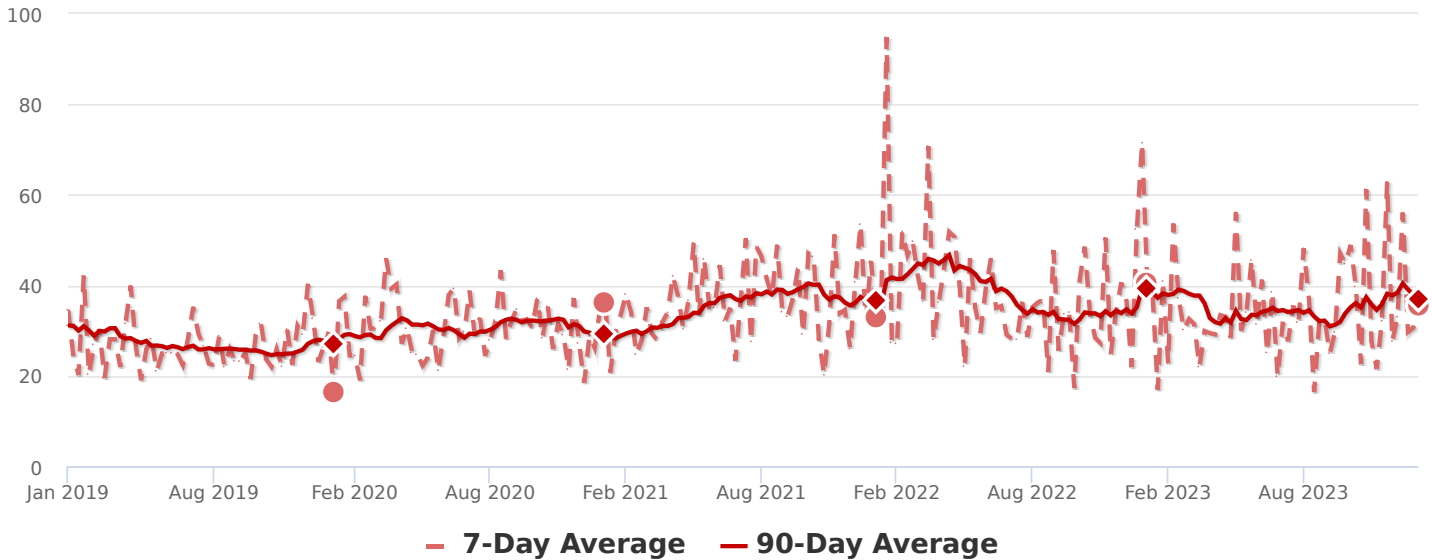
## INVENTORY

Inventory has been falling in recent weeks. Note that declining inventory alone does not signal a strengthening market. Look to the Market Action Index and Days on Market trends to gauge whether buyer interest is changing with the available supply.



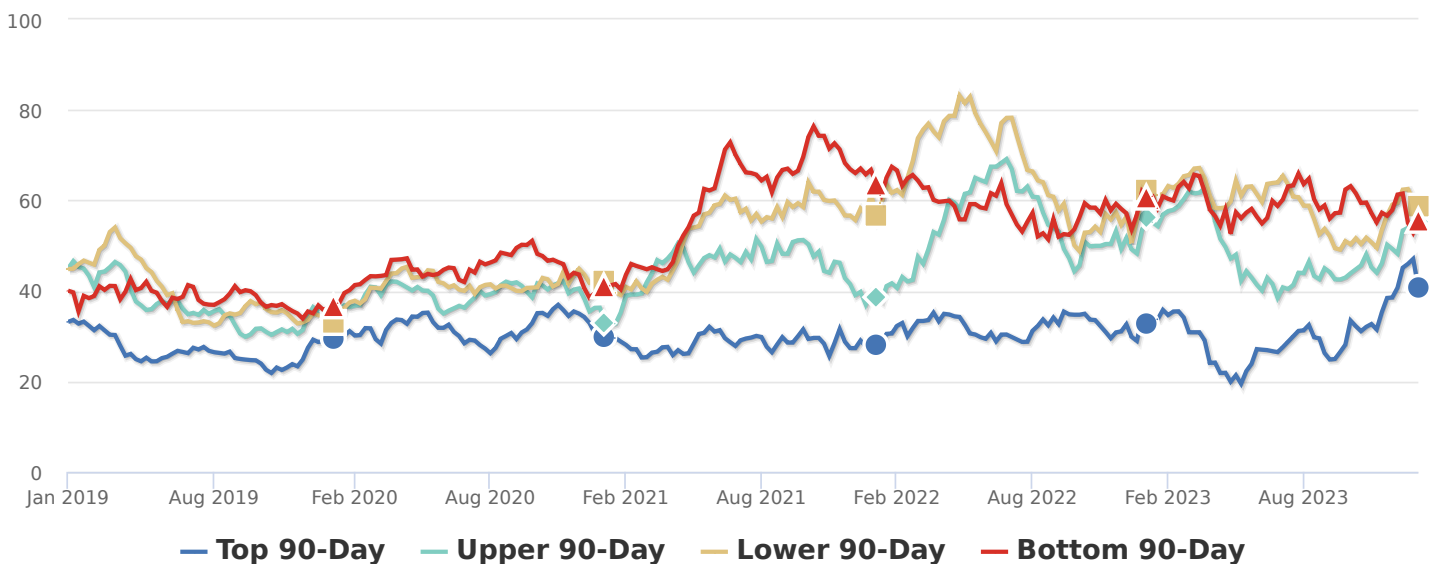
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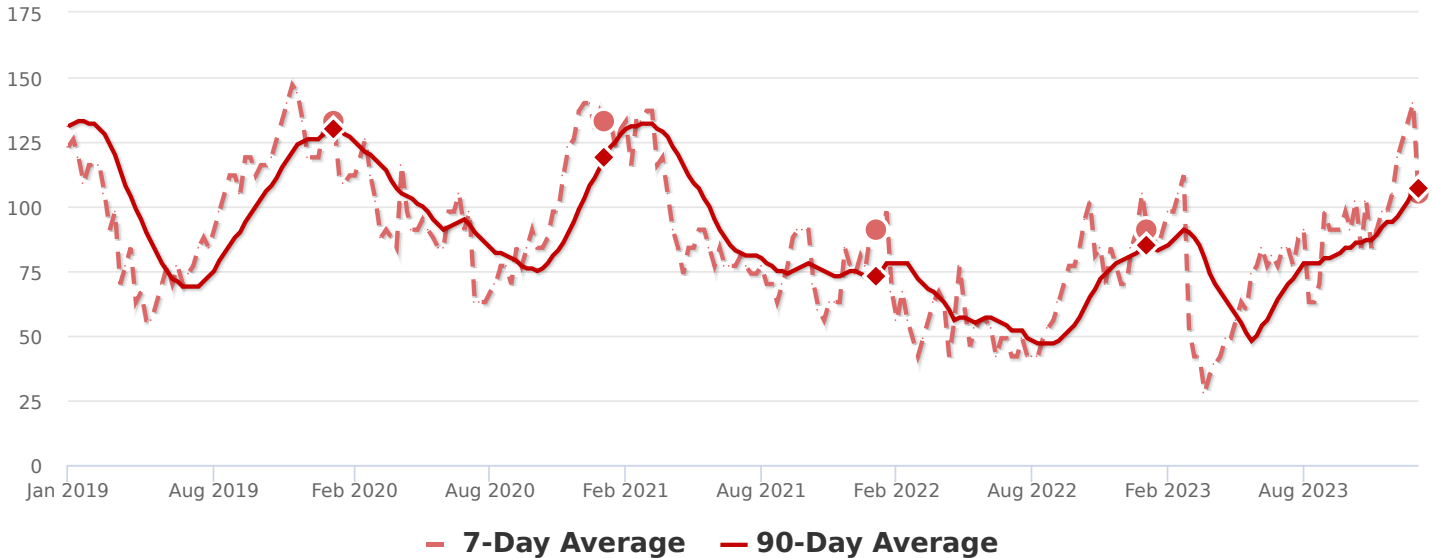
## MARKET ACTION SEGMENTS

Not surprisingly, all segments in the market are showing high levels of demand. Watch the quartiles for changes before the whole market changes. Often one end of the market (e.g. the high-end) will weaken before the rest of the market and signal a slowdown for the whole group.



## MEDIAN DAYS ON MARKET (DOM)

The properties have been on the market for an average of 124 days. Half of the listings have come newly on the market in the past 107 or so days. Watch the 90-day DOM trend for signals of a changing market.



## SEGMENTS

It is not uncommon for the higher priced homes in an area to take longer to sell than those in the lower quartiles.

